About Fino Payments Bank

Fino Payments Bank (FPB) is the only entity in its space that has experience in providing technology enabled banking services in unbanked and under banked areas. It has a nationwide distribution network of over 400 branches and more than 75000 banking points. Over the past few years, Fino has touched the lives of over 100 million customers in 499 districts across 28 states in India.

The Challenge

Fino Payments Bank had over 2000 on-field employees spread across various cities in India. The company’s exuberant growth was overshadowed by the difficulty its stakeholders were experiencing in keeping a track of its mobile workforce.

This was essentially happening due to the drastic growth in the number of users accessing corporate resources and applications remotely on mobile devices over the past two years. Additionally, IT administrators were facing issues in tracing the number of employees using the latest versions of the business’ custom applications installed on remote devices.

Hence, the company started evaluating options that can help in improving the productivity of its mobile workforce while maintaining the security of sensitive corporate information.
Fino was striving to manage and monitor mobile devices being used by the large on-field workforce and needed an experienced partner to securely manage such devices connected to its network. After a rigorous evaluation of multiple products, Seqrite’s mSuite appeared the best fit for our requirements. We are already seeing impressive results since the deployment and are confident that it will help us to further optimize operations, bolster productivity, and enhance service delivery.

Mathew Chelliah,
Deputy Vice President,
Fino Payments Bank

The Solution

Fino Payments Bank partnered with Seqrite for deploying Enterprise Mobility Management (EMM) solutions, which helped them in achieving their vision for an effective mobile workforce in the organization. We understood their business problems and suggested the implementation of mSuite, our proprietary Enterprise Mobility Management software.

- IT administrators can easily push apps and updates from a centralized mSuite console and seamlessly install, secure and manage the apps running on devices remotely
- mSuite’s App management capability ensures restriction on the usage of unwanted applications during business hours
- mSuite’s built-in anti-malware capabilities ensure complete security of enrolled mobile devices
- Our solution provides the necessary scalability and robustness required for enterprise-wide deployment

Business Results

- Better tracking of mobile devices and tablets being used by the on-field workforce
- Reduced IT risks by enforcing cybersecurity requirements on remote devices
- Minimized complexity with one solution that combines device management and security for mobile devices
- Enhanced productivity of employees by blacklisting unwanted enterprise apps during official working hours