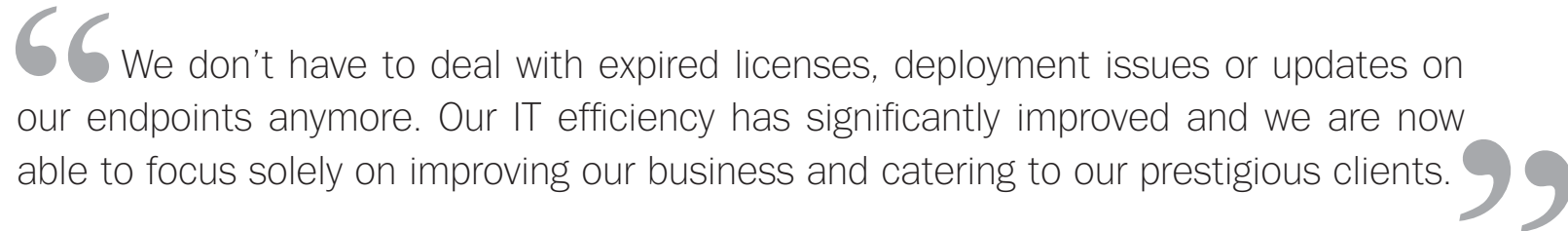


CASE STUDY

**STERLING & WILSON**



Sterling and Wilson turns to Seqrite for securing administrative control over its distributed network

A large graphic featuring a quote in a white box. The quote is enclosed in large, grey, stylized quotation marks. The background of the slide is a blurred night cityscape with lights from buildings and streets.

“ We don't have to deal with expired licenses, deployment issues or updates on our endpoints anymore. Our IT efficiency has significantly improved and we are now able to focus solely on improving our business and catering to our prestigious clients. ”

Sterling and Wilson Pvt. Ltd. is India's leading MEP (Mechanical, Electrical & Plumbing) services company with operations spread across several locations. It is a part of the Shapoorji Pallonji Group. While the company has been instrumental in pioneering MEP services in India, they have also executed several high-profile and prestigious international MEP projects. The company has reached out to more than 1000 villages and 80,000 families across various states in India.

At each of their locations, information is captured and shared through an intricate system that communicates with the Head Office located at Mumbai. In this interconnected scenario, ensuring the security of endpoints, especially those in the 19 independent branches, was becoming a challenge.

### **Key Challenges:**

- Unauthorized access to data and infrastructure causing frequent malware attacks
- Updating network security and policies manually increased their operation overheads
- Increasing support and infrastructure management costs because of frequent network downtime

### **Solutions by Seqrite:**

- A graphic console providing proactive administrative controls to manage security and information access
- Update manager that ensures timely security updates eliminating the need for a dedicated resource
- Dedicated support manager to resolve network incidents in real-time

### **Business Challenges**

It was taxing for the IT team at the Head Office to monitor network activities and ensure security of endpoints in the independent branches. Additionally, the ability to recover from attacks required physical access to the machines, which was not adequately provided by the existing solution. When IT support had to be outsourced, it further increased the operational overhead cost.

The client was looking for an integrated solution across its network and endpoints to provide a centralized view of its infrastructure. The solution had to be easy to manage and install. Most importantly, they wanted to reduce the dependency on external support.



## The Seqrite Solution

After a thorough assessment of the options available, the team at Sterling & Wilson chose to go with Seqrite Endpoint Security (EPS) for a centralized approach to security and administrative controls.

Seqrite EPS provided a holistic view of all activities that occurred on the network, the desktops and removable media. This gave the IT team valuable insights into each and every system within the network.

The solution could also be deployed flexibly through disk imaging, syncing with active directory, remote installation, login script setup, client packager or email notification.

A dedicated support manager was also allotted to Sterling & Wilson to immediately address any support related query or requirement and to manage network incidents in real-time.

## Business Benefits

With Seqrite EPS, Sterling & Wilson now has complete visibility and control of all their IT systems without having to compromise on the up-time.

The IT team no longer has to manually install the solution at each and every endpoint or control applications individually. For any trends or events across the networks, the team relies on the in-depth reporting and unified graphical console of the solution. The IT team has also rolled out several security policies without having to dedicate a resource to maintain them locally.

Seqrite Endpoint Security's proactive system, data protection and reliable asset management provides continuous end-to-end security. Threats are detected and eliminated before the actual damage, thereby, ensuring that all the critical systems, and applications run smoothly and are readily available at all times.

## Seqrite Endpoint Protection with DLP

A comprehensive approach to endpoint security with host based content aware Data Loss Prevention.

Enterprise security solutions SEQRITE though relatively new in the market, is backed by a large global company Quick Heal Technologies with vast experience in many aspects of information security.

Seqrite Endpoint Security 6 consists of comprehensive endpoint security features to secure and manage endpoints. It also includes Advanced Device Control and Content Aware DLP. All of these functions are integrated into a single endpoint management console. It is compatible with a wide variety of operating environments like all flavors and versions of Windows desktops, servers, and also supports Apple Mac and Linux at endpoints. With a wide range of endpoint protection features like anti-malware, distributed firewall, content filter, asset management, application control and vulnerability scanner Seqrite Endpoint Security is a solid product for enterprise security.



## Seqrite Mobile Device Management

Cloud based, centrally managed mobile management solution for enterprise environment.



Seqrite Mobile Device Management is an easy-to-use enterprise mobility solution that is cloud-based and includes all the vital security features. It simplifies the end-to-end management of Android, iOS and Windows mobile devices within your enterprise network. With Seqrite MDM you have control over the app repository and can set restrictions on the use of applications. The solution streamlines device configuration and provides complete visibility and control of all devices from a single console. Seqrite MDM offers enterprises the advantage of an economical on-demand solution.

## Seqrite Terminator



Single, high-performance platform for all your network security needs.

Seqrite offers the Terminator series of gateway appliances for small and midsize businesses and remote offices. The appliance provides firewall, antivirus, content and email filter, intrusion prevention and application control in a single package. This offering also includes additional features like bandwidth management, link failover management and VPN connectivity. Terminator with its excellent performance and well-designed features backed by excellent support has been winning good clients.